



Alo Spain DMC

**YOUR PARTNER IN
SPAIN**

A close-up, low-angle shot of a woman's legs and feet as she dances. She is wearing a vibrant red flamenco dress with ruffles and black Mary Jane-style shoes with buckles. Her feet are in motion, with one foot planted on the ground and the other lifted. The background is a blurred outdoor setting.

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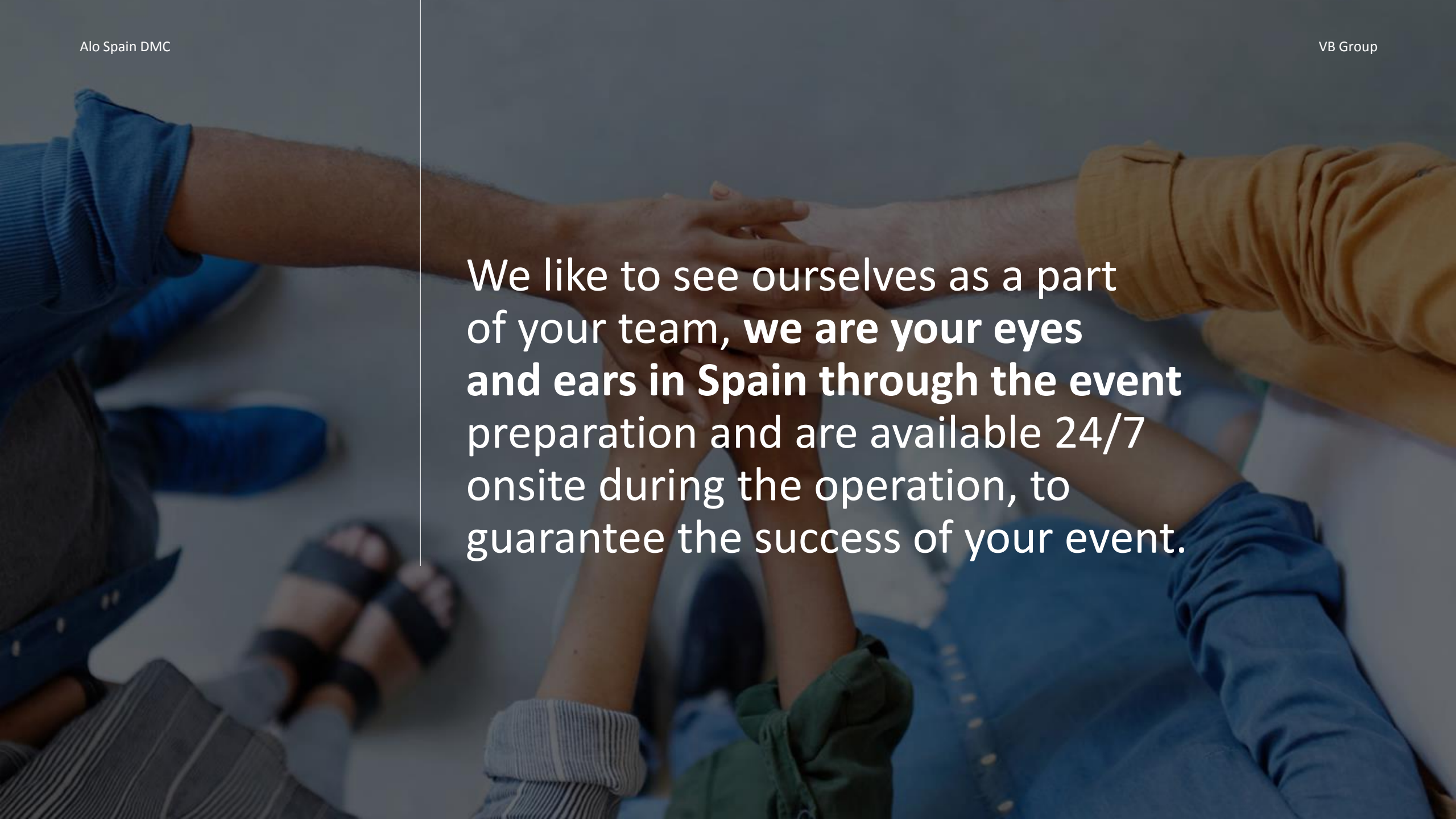
ABOUT US

01

We are specialized in Incentive and MICE business. We love our country and have developed strong bonds with the best partners over our 15 years of experience in the industry.

**Alo Spain DMC, a brand of VB Group
is your partner in Spain.**

We aim to provide our clients with **the most accurate and creative solutions** in accordance with their budget, needs and expectations.

A high-angle, top-down photograph of a group of people's arms and hands reaching up to form a human pyramid. The hands are stacked in the center, with fingers interlaced. The people are wearing various casual clothing: a blue long-sleeved shirt, a yellow long-sleeved shirt, a blue long-sleeved shirt, a green long-sleeved shirt, and a grey and white striped shirt. The background is a plain, light-colored floor. The overall tone is professional yet approachable, emphasizing collaboration and teamwork.

We like to see ourselves as a part of your team, **we are your eyes and ears in Spain through the event** preparation and are available 24/7 onsite during the operation, to guarantee the success of your event.

OUR GOALS

02

**Get to know you, understand your
needs, customs and expectations**

Get to know you, understand your
needs, customs and expectations

Work with you as a team



Get to know you, understand your
needs, customs and expectations

Work with you as a team

**Use our know-how and our solid
relationship with locals to get the
best out of all parts implied in your
event**



Get to know you, understand your
needs, customs and expectations

Work with you as a team

Use our know-how and our solid
relationship with locals to get the
best out of all parts implied in your
event

**Make you feel safe and well attended
in all the stages of the preparation
and operation, build trustful connections**

OUR SERVICES

03



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01 02 03 04 05

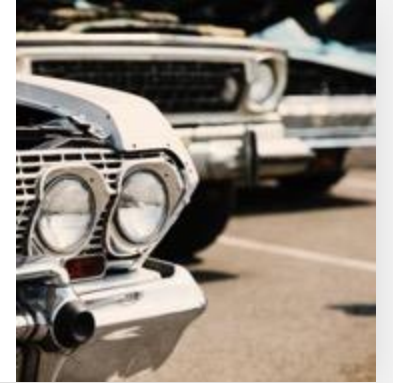
TRANSPORT

From the most traditional to the most original and fun, discover our many ways of driving you though Spain.

VIP
COACHES



VINTAGE
CARS



FC.BARCELONA
OFFICIAL
COACH



LUXURY SEDANS
AND MINIVANS



ANDALUCIAN
HORSE
CARRIAGES



HELICOPTER
TRANSFERS
AND TOURS



01 02 03 04 05

GASTRONOMY

We offer a wide range of activities to discover Spain and its regions through gastronomy.

PAELLA,
SANGRIA
TAPAS COOKING
CLASSES



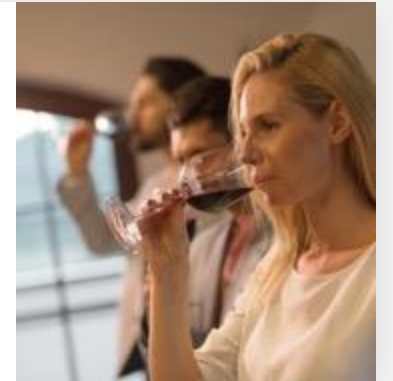
TAPAS
TOURS



TRADITIONAL
MARKET VISITS



HAM, WINE
OR OLIVE OIL
TASTINGS



MICHELIN STAR
RESTAURANTS



TRADITIONAL
DINNERS
WITH SHOW



01 02 03 04 05

ENTERTAINMENT

We are official authorized agents for the biggest Spanish football clubs & for Olympics 2024 Paris.

SPANISH
LEAGUE



CHAMPIONS
LEAGUE



EURO
2024



CONCERTS
IN SPAIN
AND EUROPE



MUSIC
FESTIVALS



PARIS
OLYMPICS
2024



01 02 03 04 05

GALA DINNERS

Our production team and partners take care of all the aspects and details of your event.

VENUE
FINDING



DECORATION



STAGE SET UP



MUSICAL
ATMOSPHERE



SOUVENIRS /
GIFTS



THEMED
PARTIES



01 02 03 04 05

GALA DINNERS

Our production team and partners take care of all the aspects and details of your event.

BRANDING



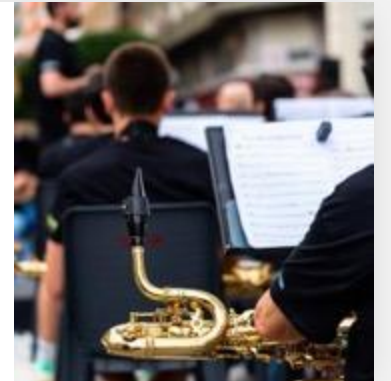
ENTERTAINMENT



DANCE SHOWS



MUSICAL
RECEPTION



LIVE BANDS



RUMBA
AND FLAMENCO
PRIVATE SHOWS



01 02 03 04 05
ACTIVITIES

Cultural activities,
leisure, team building,
sports...tailor made
according to your goals.

FOOTBALL
TICKETS



SHOPPING
EXCURSIONS



MUSEUM
VISITS UNDER
CLOSED DOORS



SAILING
EXCURSIONS



TEAM
BUILDINGS



GO CAR TOURS
(TALKING CARS)



01 02 03 04 05
ACTIVITIES

Cultural activities,
leisure, team building,
sports...tailor made
according to your goals.

4X4 WINE
CELLAR VISITS



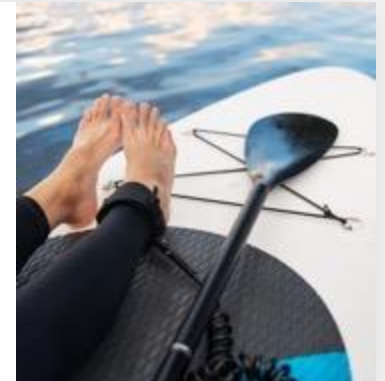
URBAN OR
CIRCUIT GT
CARS DRIVING



FLAMENCO
DANCE
AND MUSIC
WORKSHOPS



WATERSPORTS
ACTIVITIES



EBIKE
TOURS



NIGHT CLUB
CUSTOMIZED
SHOWS



REFERENCES

04

Thanks again for everything,
all last-minute changes and special requests.
All worked very well and we are happy.

J.H - Marketing Communication Specialist

On behalf of Delongh
to express my sincere
the professional input
Services were really c
in the success of the
appreciated by all De
Nader Samy - Manag

01

On behalf of Delonghi Egypt, I would like to express my sincere appreciation for all the professional input we got from ALO Spain

Services were really outstanding that results in the success of the event that was really appreciated by all Delonghi's guests.

Nader Samy - Managing Director Pioneer Events

I met ALO Spain for the first time as a cruise manager for a company in Spain and through their services later and having my company together. Nothing has been provided have always been the service I need to meet my needs and Sandra Ramon (ALO Spain) (Sandra, 2014-2020) and supportive. If it is not for me have such a great cooperation pleasure working with you.

Onur Abacı - Owner -

02

I met ALO Spain for the first time in 2014 when I was working as the cruise manager for a Turkish tour operator. That time I needed a partner in Spain and through some references we got in contact. Now 10 years later and having my own business we are still having a great cooperation together. Nothing has changed in the past 10 years and the services provided have always been excellent. While speaking about excellent service I need to mention the names of Marion Richard (DMC Director) and Sandra Ramon (Alo Congress Managing Director). Both of them (Sandra, 2014-2020 and Marion 2014-present) have always been great and supportive. If it isn't because of me, it's because of them why we have such a great cooperation with ALO :))) Jokes aside, it's a pleasure working with Alo Spain. Hope for many years to come!

Onur Abaci - Owner - Touron

It was a great experience
was so cooperative, patient
and so patient to answer
single detail and follow
sure that we received
Thank you for everything
more successful group
Dina Elsayed - Key Account

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ded a partner
ow 10 years
at cooperation
e services
t excellent
MC Director)
n of them
s been great
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ome!

It was a great experience to work with Alo Spain , Marion was so cooperative, professional, facilitate everything and so patient to answer all questions and discuss every single detail and following up with her team to make sure that we received the highest standard of service. Thank you for everything and hope to have more and more successful groups in Spain.

Dina Elsayed - Key Account Manager World Round Travel

I have been working
We have organized m
500 pax. They are mo
changers and high lev
working with anothe
experience them.
Gökhan Çoktan - Out

04

I have been working with Alo Spain DMC for almost 10 years.

We have organized more than 100 groups from 5 pax to 500 pax. They are more than a dmc. Well experienced game changers and high level solution maker. You don't feel like working with another dmc DMC in Spain after you experience them.

Gökhan Çoktan - Outgoing Events and Incentive Manager

We were very pleased with the operations we carried out. They are a work solution-oriented company with their operational capabilities. I definitely recommend them.

05

We were very pleased with many of the operations we carried out in Spain. They always work solution-oriented. They respond quickly and their operational capabilities are very high. I would definitely recommend you to work with them.

My Experience is super for our business since able to grow tremendously of Travel agency and

During our long-lasting appreciate: the performance wide choices in the service as professional service

Thank you so much for

Peter Haleem -Assistant

06

My Experience is super Positive ! Alo Spain has been game changer for our business since our partnership began in 2017, we have been able to grow tremendously and rely on, they have the full services of Travel agency and back up of a Reputable Company.

During our long- lasting relationship with ALO Spain, we mostly appreciate: the perfect services, the best deals in the market, the wide choices in the shortest possible time to our clients , as well as professional services assistance on ground 24x7.

Thank you so much for all you did for GLC group. 🙏

Peter Haleem -Assistant Manager –Outbound Operation

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THANKS FOR READING!

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